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**From:** "Heller, Jan" <Jan.Heller@providence.org>

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**To:** "Heller, Jan" <Jan.Heller@providence.org>, PKLambert@OutboundYachts.com

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**CC:** "Brad Baker" <brad@swiftsureyachts.com>

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Phil and Brad, I neglected to tell you about our experience with Evensong during our trip north to the San Juan and Gulf Islands. It was utterly astounding to us. Everywhere we went and everyday we were out, people would come up to the boat and ask about it. What is it? Where was it made? They loved the lines, and experienced sailors who knew about the boat by reputation said they dreamed of getting one someday. Two guys I'd never met stopped me on a trail in the woods 3 miles above Rosario Resort, noticed I was wearing a Hood cap, and asked if I owned the boat next to them in the marina (they'd seen the Hood logo on the sail cover). When we determined that I did, they went on and on about how much they admire the Outbound--they are sailors who race and know about the boat. Also, over and over again, my wife said, "Phil should put the name on the boat somewhere so people would know what it is." So many didn't, but they loved the lines and the evident quality of the construction. I often said, "I wish I had some of Brad business cards on the boat to hand out." We were budding boating with a power boater, and many times he told us about folks asking him about the boat or stopping by when we were away, calling into the boat, trying to get our attention. Some just came out and asked to see it. The experience was very gratifying for a new sailboat owner. It confirmed our own assessments. We were very comfortable on the boat for two weeks and could have done a lot more. What little sailing we did confirmed our hopes in that area. It's a great boat. Phil, you've got a good thing going here. I think you could probably do more to get the good news out, but clearly, this is boat that gets attention for its beauty, but also, from experienced sailors, for its sailing reputation. Thanks and best wishes, Jan

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Jan C. Heller, Ph.D.  
System Director, Ethics and Theology

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